

June 4, 2014

Letter from the President,

In August 2011 EMS was appointed exclusive distributor for all PMS products in Ireland and the United Kingdom. This means EMS is the only organisation approved to work directly with PMS Inc. in these countries.

EMS is the only PMS approved, supported and recommended provider of calibration and service, for this region.

We have trained EMS and their employees thoroughly to perform these activities and continue to share with them all know-how including the latest developments of our products, as well regular audits by PMS to ensure our high standards are maintained by our distributor.

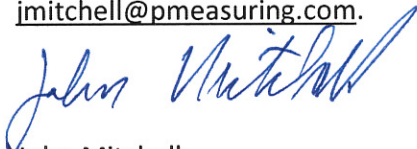
All our calibration procedures, firmware upgrades and service bulletins are considered the intellectual property of PMS and therefore are not supplied to any third party companies. Only EMS has access and distribution rights to this intellectual property in the UK and Ireland.

EMS perform a true calibration service, which means that they not only check that the instruments are still in specification, but also make the fine adjustments to optimise the calibration, in accordance with the PMS know-how, including its latest developments.

PMS is continuously present in such processes. We verify the procedures and equipment used as well as support EMS if they or the customers have questions or issues. This ensures EMS provides a calibration and repair service that PMS can endorse.

I am very proud of the quality and performance of PMS instruments and believe that the best way for our customers in Ireland and the United Kingdom to maintain that quality is to work through EMS.

If you have concerns or questions, please feel free to contact me directly at jmitchell@pmeasuring.com.



John Mitchell
President
Particle Measuring Systems